

ANDERSON INSTRUMENT CO., INC. 156 AURIESVILLE ROAD FULTONVILLE, NY 12072 518-922-5315 518-922-8997 (FAX) WWW.ANDINST.COM

March 5, 2014

I am pleased to announce that Oscar Ramirez has joined Anderson as our Regional Sales Manager covering all of Mexico.

Oscar comes to us by way of Tetra Pak's Processing Group where, over an 8 year period, he held positions of increasing responsibility in Technical/Sales Support and Project Management of large capital projects involving sanitary instrumentation in the Dairy and Food & Beverage market segments. Oscar's sanitary processing experience and overall knowledge of our core markets in Mexico, combined with a high-energy, results-driven approach, make him an excellent fit for this role at Anderson.

Oscar also brings with him a Bachelor's Degree in Industrial Engineering and Systems from the Universidad Technologica de Mexico in Mexico City.

Oscar is in Fultonville this week for his first week orientation and will be hitting the street in the near future.

Best Regards,

Scott LeBrun Director of Sales